



WORK ORDER QUOTATION

DATE: Apr 5, 2022

VALID TO: Jul 29, 2022

CLIENT: Marina Chavez
 CUSTOMER NAME: Walters Management Company
 CUSTOMER ID: 40260
 JOB SITE NAME: Hanover Beach Colony HOA
 JOB SITE NO: J101006

QUOTE ID: 61143 REV: 1
 WO NO: 105985
 MAINT ORG: 6150
 Rafael Dominguez
 PREPARED BY: Rafael Dominguez

TOTAL: \$ 10,900.95

WO DESCRIPTION: Replace old irrigation controller

SCOPE OF WORK:

Scope of work: replace old irrigation controller with a smart irrigation controller and install flow sensor.
 Benefits:

- Built-in WeatherTRAK Scheduling Engine optimizes by plant, soil, sprinkler, sun exposure, and slope data
- Automated daily runtime adjustments using site-specific ET Everywhere weather data
- Mainline/catastrophic break detection and shutdown
- Real-time station-specific flow monitoring and control
- Local and remote station-learned flow
- Fault detection, diagnostics, and alerts
- LTE cellular communication for the best coverage and performance

Clock "A"
 Weathertrak Pro3 (42 stations): \$8,417.52
 Flow Sensor: \$1,347.74
 Valve box for new Flow Sensor: \$115.69
 Irrigation Tech: Remove old controller and install new smart controller, flow sensor, program controller and run controller to learn flow. 12 hrs @\$85= \$1,020
 Total cost: \$10,900.95

Item Description	Total
Replace old irrigation controller	\$ 10,900.95

Client Authorization: 

7/12/22

Date:

Comments:

PO #:

Qualifications: 1. Unless otherwise specified, materials and labor will be furnished in accordance with outlined qualifications and exclusions, including regarding clean-up and removal of all related debris. 2. Assumes no underground utilities or other underground obstructions conflict with the work to be performed by Terracare Associates/Landsystems or its subcontractors. If there are, or the client suspects that there may be, they are to be located by others prior to start of work. 3. Assumes an appropriate irrigation system is available, provides full coverage in all necessary areas, is in good operating condition, and can accommodate any necessary enhancements, including new work installed by Terracare Associates/Landsystems or its subcontractors. These requirements are equally applicable to new and modified irrigation. 4. Any photos included in the proposal do not represent the actual sizes of installed plants nor year-round color or condition. Size and appearance may vary by season. 5. Warranty: No express or implied warranties other than those expressly included in an express contract. All work to be completed in a workmanlike manner according to standard practices. Any alterations or deviations from above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. Plant material is warranted for one year from date of installation unless planted in areas not irrigated or where the irrigation system is in-operable. To preserve warranty, Terracare Associates/Landsystems must remain in direct control of all watering (manual or automatic) which may be required to preserve the plant material we install; the costs associated with manual watering are not covered in this proposal. 6. Work will be scheduled based on availability of Terracare Associates/Landsystems personnel. 7. Payment will be due within N30 days after invoice date.

Exclusions: 1. Unless otherwise specified, Terracare Associates/Landsystems is not responsible for permits, fees, damage to underground utilities not located prior to start of work, backflow preventer unit, drainage system installation, viability of transplanted plants, repair of damaged hardscape beyond our control, and other unknown items not shown on client-submitted, as-built drawings. 2. Terracare Associates/Landsystems uses non-union labor.